



Understanding Change Order/Claim Costs to the Mutual Benefit of General Contractors and Subcontractors

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Today's Objective: ASA of Metro Washington aims to strengthen collaboration between General Contractor Partners and Subcontractors by addressing concerns related to change orders and claims. We acknowledge that the Project Management teams of our GC Partners handle multiple trades and cater to the Owner's requirements. It's important to note that Subcontractors possess expertise in their respective trades and methods, and it's unwise to assume that the GC Project Management staff comprehends our work to the same extent.

To facilitate this understanding, ASAMW has organized this program to provide the GC Partner's staff with insights into: (a) The cost components and associated factors, and (b) The potential impact on Subcontractor's planned activities, such as schedules and productivity.

Furthermore, there is significant potential for Subcontractors to gain insights into the dynamics of the General Contractor/Owner relationship, fostering improved collaboration.

ASAMW emphasizes the partnership between Subcontractors and GCs. Our relationship is not a hierarchical one where we work for GCs or GCs work for us. Instead, we work together, recognizing the value each party brings to the table.