



## How to Ensure Success on Your Next Government Project



# Today's Agenda

- Kahua Introduction
- The Kahua Federal Network
- Impact of FedRAMP to Subcontractors
- Kahua Subcontractor Introduction

# Why is this important!

- Federal agencies face **significant security challenges**. As a result, they have established the Federal Risk and Authorization Management Program (FedRAMP®) to provide a **standardized approach to security authorizations** for Cloud Service Offerings. Service providers are now being **required to use FedRAMP®** certified solutions to do work on Federal projects.
- Kahua is one of very few construction project management tools that has earned a FedRAMP® certification and is currently the only FedRAMP® certified construction project management tool actively deployed on federal projects. The focus on compliance is growing and understanding **FedRAMP® will become an increasingly important factor for winning government work.**

# Kahua at a glance



1994



Constructware Founded



1997



Constructware launches first internet-based collaborative solution



2006



Constructware acquired by Autodesk



2009



Kahua founded as the next generation solution



2014



Kahua completed its first full product release



2022



Kahua Subcontractor product release



# The Federal Agencies Powered by Kahua



# Data Security



# Kahua is FedRAMP Authorized

An official website of the United States government. [Here's how you know.](#)

**FR**  
FedRAMP

ABOUT US PARTNERS G

Close ✕

**kahua** 1 Authorizations

Kahua, Inc. - Kahua Federal Network (KFN) No

FedRAMP Ready FedRAMP In-Process FedRAMP Authorized

FedRAMP Authorized Since 03/15/2022

**System Profile**

Service Model  
SaaS

Deployment Model  
Government Community Cloud

Impact Level  
Moderate

**Contact Information**

POC: Chris Faklaris  
E-mail: [fedramp@kahua.com](mailto:fedramp@kahua.com)  
Website: <https://www.kahua.com/industries/government/>

**Package ID**

FR2032565438  
Package Access Request Form

**FedRAMP Authorization Details**

Authorization Type: Agency  
Independent Assessor: Schellman Compliance, LLC  
Agency Authorization Date: 01/07/2022

**FedRAMP Authorization Timeline**

01/07/2022  
In-Process

03/15/2022  
Authorized

Impact Level	Status
IL2	Authorized
IL4	In-Process
IL5	Pending

## Visit & Verify on FedRAMP Marketplace

<https://marketplace.fedramp.gov/#!/products?sort=productName>

# Review Use Cases





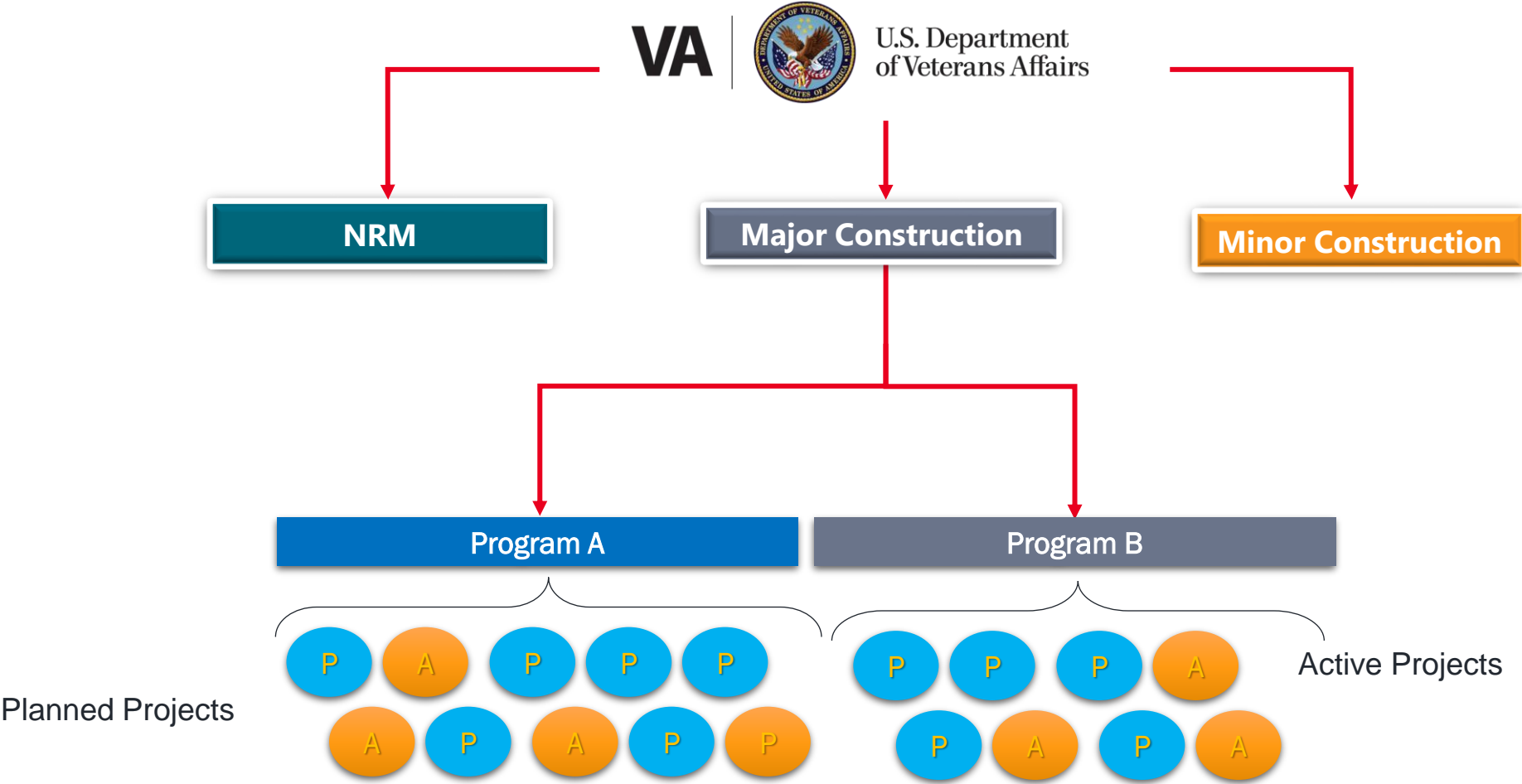
# Kahua at VA

## Current Contract:

Construction & Facilities Management (CFM), Office of Design and Construction



# Structure the Hierarchy to Your Needs



# The Kahua Value

- Kahua is configurable to meet their diverse requirements
- Kahua helps them manage small & large jobs effectively in one system
- Kahua's ability to integrate with multiple in-house systems
- Kahua's FedRAMP certification met GSA security requirements





**9,000+**  
Users



**8,167**  
Buildings under management



**11**  
Regions



**300 M**  
Square feet

# Intro to Kahua Subcontractor – Cloud/Mobile Software

Project Management for the Public and Private  
Speciality Contractor Industry

# Breaking down benefits of Kahua



## Manage a Single source of Truth

Maintain your own project record (files, documents drawings and media) in an easily accessible interactive Executive Dashboard



## Seamlessly Connect Field to Office

Access your data wherever you are and keep everyone on the same page with simple, intuitive desktop and mobile solutions.



## Optimize your Business

Consolidate expensive point solutions with a single platform that can grow with you as your business changes.



## Apps purpose-built for Subcontractors

Leverage decades of subcontractor experience. Kahua's subcontractor offering is built by Project DocControl founders.



## Manage Downstream

As a Subcontractor be able to manage your subcontractors all within the same system. Key processes like Contracts, RFI's and Pay Apps.

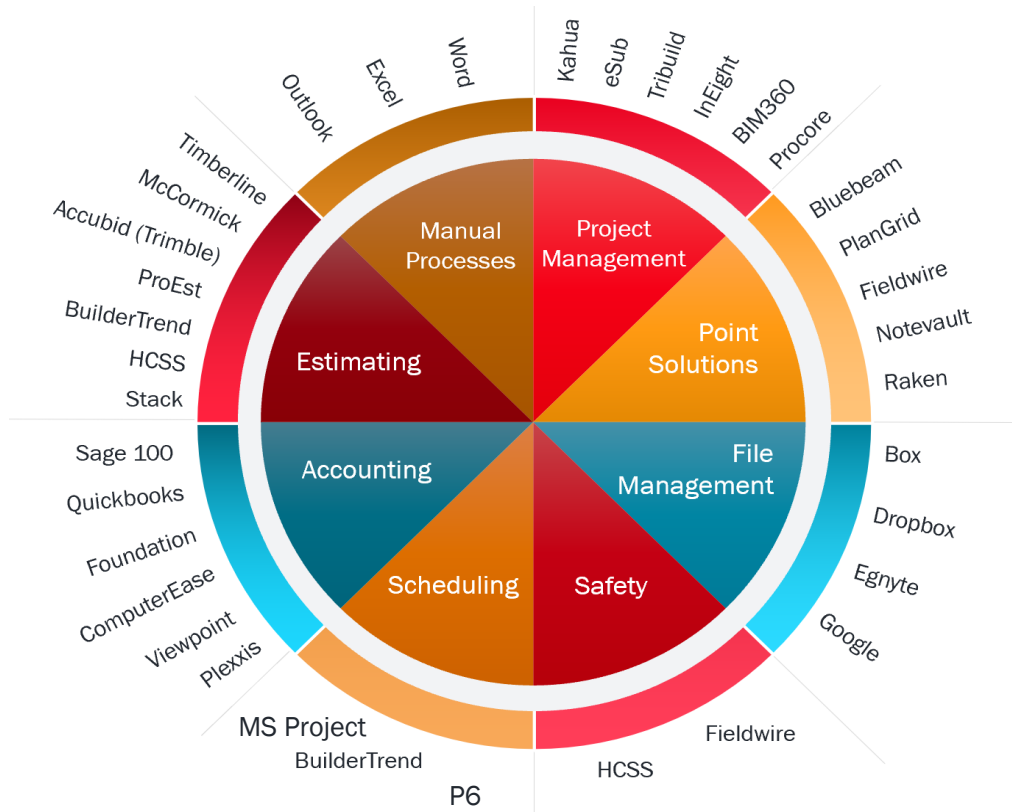


## Streamline Collaboration with GCs and Owners

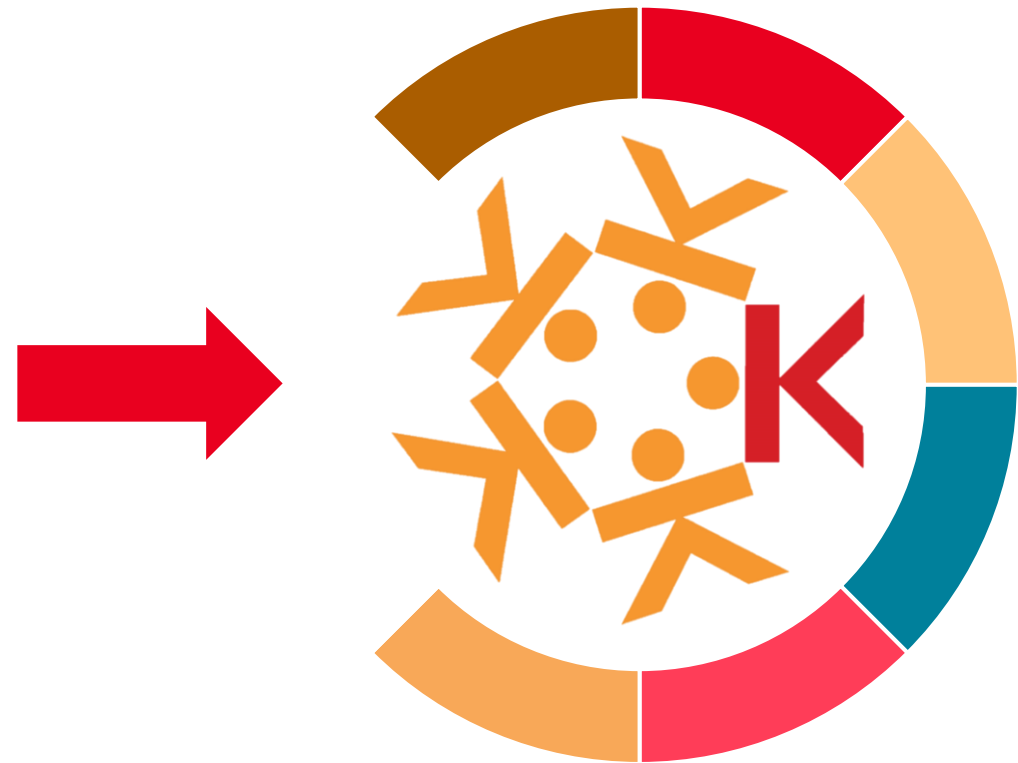
Create seamless business process integration with GCs and owners to improve efficiency and eliminate costly data entry errors.

# Subcontractors consolidating islands of information

Many disparate solutions



Consolidate into one solution



# Project Management with Kahua



## Document & Field Management

- RFIs
- Submittals
- Drawing Management
- Daily Reports
- Field Observations
- Punch Lists
- Meetings



## Cost Control

- Schedule of Values
- Purchase Orders
- Field Work Orders
- Change Order Requests
- Pay Applications
- Contract Management
- **Reporting**



## Additional Tools

- Bid Tracking
- File storage
- Dashboards
- Communications
- Location Setup
- Project History



## Project Count

28

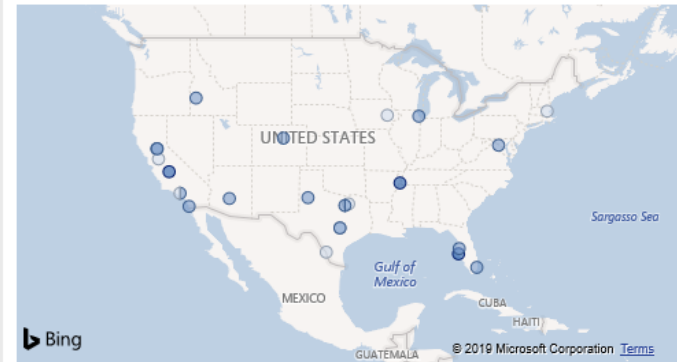
## Cost per Bed

BY REGION



## Locations

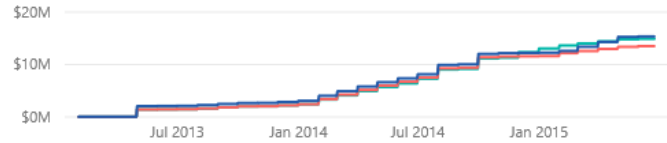
ProjectStatus ● Closeout ● Complete ● Concept ● Construction ● Design



## Budget Heat Map

Name	Current Approved Budget	Estimate At Completion	Changes to Budget %	Current Approved Budget vrs EAC %	Original Budget vrs EAC %
13th St Care Center	\$44,640,000	\$26,802,034		60.04%	60.04%
20th St Office Block	\$15,128,000	\$2,167,500		14.33%	14.33%
3rd Ave Dental	\$13,574,455	\$3,575,000	2.41%	26.34%	26.99%
6th St Center	\$47,850,000	\$6,585,100	2.82%	13.76%	14.16%
Clear Point Hospital Food Court	\$2,067,500	\$10,000		0.48%	0.48%
Compton Treatment Center	\$19,328,000	\$1,515,000	3.10%	7.84%	8.09%
DH Specialties Tower	\$37,340,000	\$592,000	0.27%	1.59%	1.59%
Hanford Hospice Improvements	\$32,905,202	\$32,576,149	1.27%	99.00%	100.27%
Kearny Imaging Plaza	\$36,090,000	\$4,335,000	2.08%	12.01%	12.27%
LA Clinic Access Road	\$37,800,000	\$33,562,490		88.79%	88.79%
Lido Center	\$27,200,000	\$0		0.00%	0.00%
Lubbock Regional	\$158,156,951	\$61,500,000	15.81%	38.89%	46.19%
Medical Office Building	\$12,177,800	\$9,464,800	2.26%	77.72%	79.52%
MiddleTown Parking Deck	\$8,133,135	\$7,385,205	0.97%	90.80%	91.69%
Orangevale Emergency Center	\$14,264,000	\$387,000	-0.84%	2.71%	2.69%
Peabody Medical	\$44,159,300	\$44,116,668	3.46%	99.90%	103.48%
Saunders Towers	\$29,463,000	\$4,025,000	10.78%	13.66%	15.31%
Scottsdale Greens	\$39,977,600	\$39,577,824		99.00%	99.00%
Seville Campus	\$62,780,000	\$12,850,000		20.47%	20.47%
SouthSide Clinic	\$73,717,522	\$73,098,969	1.80%	99.16%	100.98%
Sterling County Respite	\$12,528,000	\$12,500,000		99.78%	99.78%
Tedwintler Medical Office Park	\$23,014,400	\$22,784,256		99.00%	99.00%
VdV Quality Home Care	\$61,631,200	\$51,546,123	16.23%	83.64%	99.84%
Village Common Clinic	\$11,136,000	\$6,411,600	10.61%	57.58%	64.41%
Walnut Greens	\$35,960,000	\$17,767,400		49.41%	49.41%
Washington Oncology	\$66,030,000	\$43,730,500	13.25%	66.23%	76.35%
Watertown Children's Hospital	\$28,520,000	\$15,128		0.05%	0.05%

## Estimated Total Cost - Previous Period Variance



## Financials

Name	Estimated Budget	Approved Budget	Approved Budget Adjustments	Revised Budget	Uncommitted	Estimated Expenses	Original Committed	Approved Expense Changes
13th St Care Center		44,640,000.00		44,640,000.00	29,016,000.00	2,165,486.00	15,624,000.00	
20th St Office Block		15,128,000.00		15,128,000.00	12,960,500.00		2,240,000.00	-72,500.00
3rd Ave Dental		13,247,000.00	327,455.00	13,574,455.00	10,099,455.00	672,250.00	3,600,000.00	-125,000.00
6th St Center		46,500,000.00	1,350,000.00	47,850,000.00	41,839,900.00	1,500,000.00	5,910,100.00	100,000.00
Clear Point Hospital Food Court		2,067,500.00		2,067,500.00	2,057,500.00		10,000.00	
Compton Treatment Center		18,728,000.00	600,000.00	19,328,000.00	18,553,000.00	410,000.00	675,000.00	100,000.00
DH Specialties Tower		37,240,000.00	100,000.00	37,340,000.00	36,933,000.00		400,000.00	7,000.00
Hanford Hospice Improvements		32,488,900.00	416,302.00	32,905,202.00	329,053.00		32,576,149.00	
Kearny Imaging Plaza		35,340,000.00	750,000.00	36,090,000.00	31,705,000.00	4,500,000.00	3,985,000.00	400,000.00
LA Clinic Access Road		37,800,000.00		37,800,000.00	4,721,800.00	2,948,400.00	32,130,000.00	948,200.00
Lido Center		27,200,000.00		27,200,000.00	27,200,000.00			
Lubbock Regional		133,156,951.00	25,000,000.00	158,156,951.00	97,906,951.00		52,750,000.00	7,500,000.00
Medical Office Building	15,000.00	11,902,800.00	275,000.00	12,177,800.00	4,232,300.00	4,097.50	7,930,000.00	15,500.00
MiddleTown Parking Deck		8,133,135.00	78,735.00	8,133,135.00	882,050.00	102,984.00	7,187,056.00	64,000.00
<b>Total</b>	<b>190,000.00</b>	<b>984,234,151.00</b>	<b>64,825,414.00</b>	<b>1,049,059,565.00</b>	<b>528,609,772.00</b>	<b>29,164,371.50</b>	<b>495,739,782.00</b>	<b>24,710,011.00</b>

## Cashflow Forecast

● Actual Expense Cumulative ● Forecast Expense Cumulative

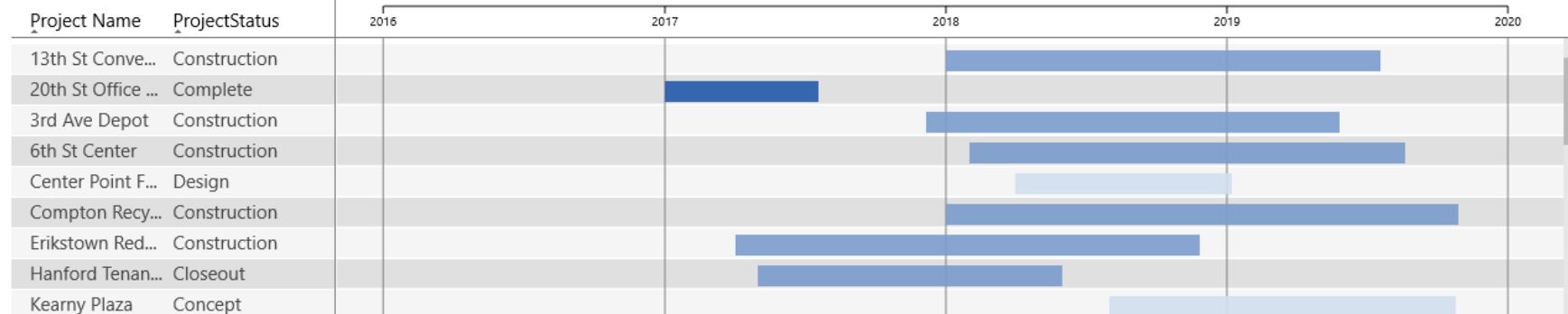


## Payment Management

\$2,090,000 Billed Invoices  
\$362,343,743 Billed Pay Requests

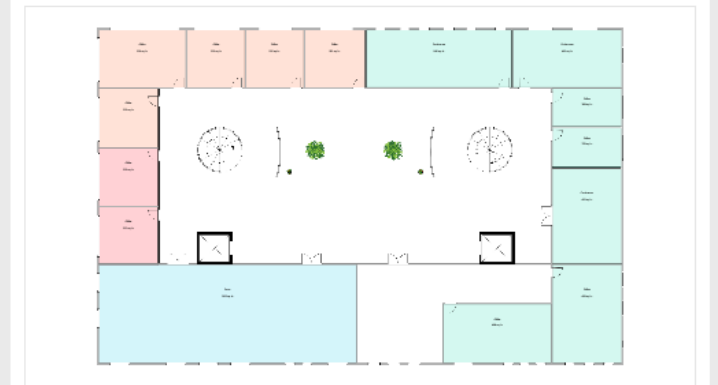
## Portfolio Schedule

Legend ● Closeout ● Complete ● Concept ● Construction ● Design

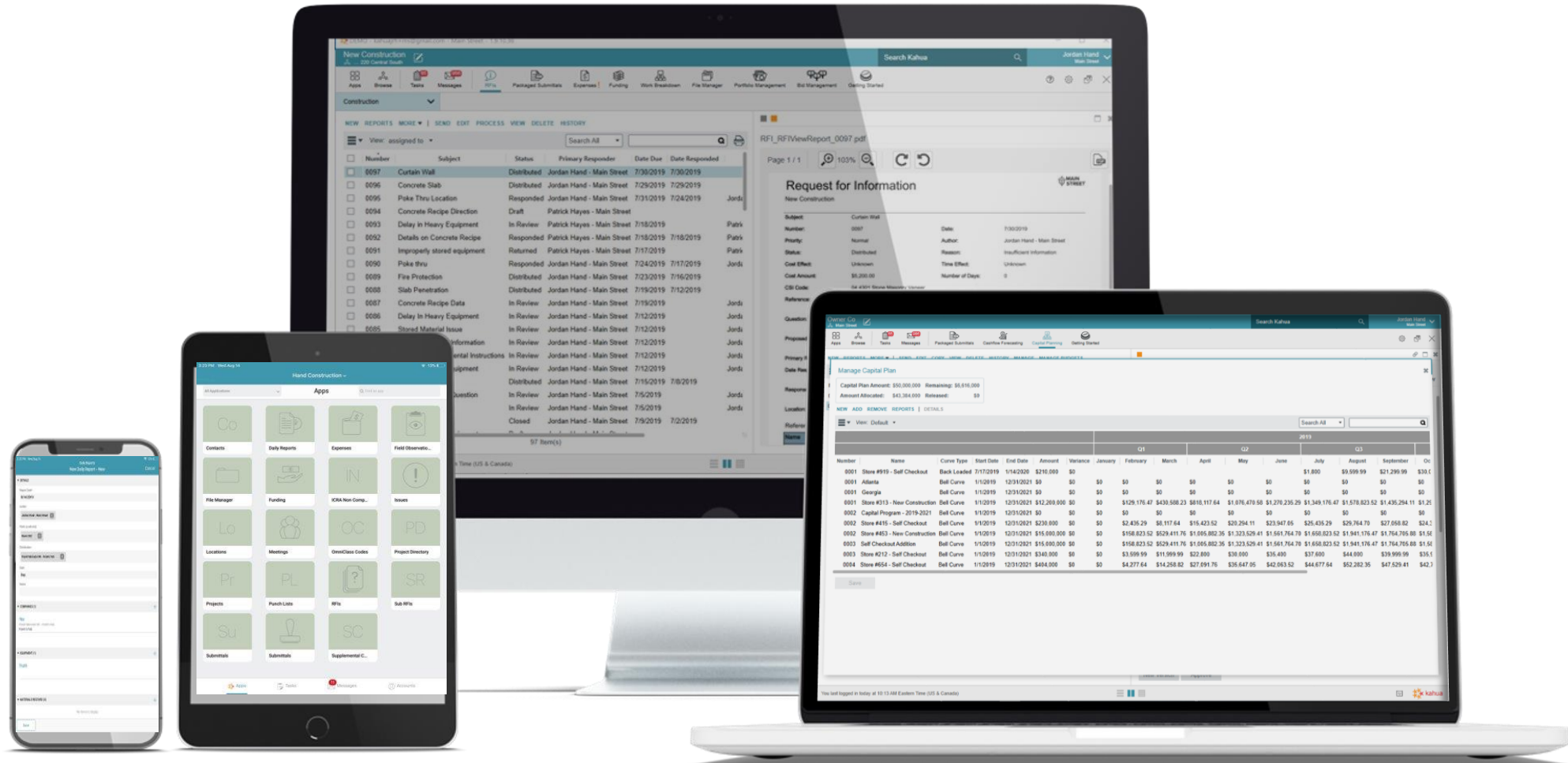


## Colour Value

BY DEPT



# Always Mobile Access - Any Device



# The Kahua Difference

Core Apps



Custom Apps



kBuilder 

Kahua Platform

# Questions

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